FIND YOUR PLACE **BE HERE NOW.**



COMMUNITY IMPACT

COMMUNITY LEADER, TRUSTEE & ADVISOR

- Ensure community vitality
- Guide organizational efforts
- Engage workforce

Large Employers Hospitals, Universities, Municipalities, Multibusinesses, Global Companies

COMMUNITY BUILDER & MARKETWISE

- Increase brand awareness
- Develop executive presence
- Support market growth

Midsize Employers

Banks, Real Estate Brokers, Developers, Law Firms, Accounting Firms, Insurance Companies



MAINSTREET

- Enhance SEO/Marketing Strategies
- Host events
- Access to Leads Referral Program

Smaller Employers
Restaurants, Retail Hotels,
Entertainment/Music, Event Venues,
Breweries

SUBSCRIBER

- Establish visibility
- Join a network of business support
- Connect with the community

Start Up Employers

Sole proprietors and entrepreneurs, Independent Sales Reps, Estate Agents, Retired Individuals

DIRECT VALUE

COMMUNITY LEADER

LEADER TRUSTEE \$25,000 \$12,000

ADVISOR \$6,000 COMMUNITY BUILDER

\$3,000

MARKETWISE

\$1,250

Т

MAINSTREE

\$650

SUBSCRIBER \$350

INVESTOR MEMBER



MEMBER BENEFITS	SUBSCRIBER \$350	MAINSTREET \$650	MARKETWISE \$1,250	COMMUNITY BUILDER \$3,000
Two Listings in the <u>Business Directory</u> on stpete.com	Standard Placement	Standard Placement	Standard Placement	Priority Placement
Three key search words included with each online category listing	✓	✓	✓	✓
"Proud Member" digital logo and window decal	✓	✓	✓	✓
Ribbon Cutting/Grand Opening/Celebration (broadcasted on Facebook Live)	✓	✓	✓	✓ (2)
Access to Chamber councils, committees, and workgroups	✓	✓	✓	✓
Business referrals made exclusively to members	✓	✓	✓	✓
Access to <u>St. Pete Greenhouse</u> business resources and workshops	✓	✓	✓	✓
Online Members-Only Info Hub	✓	✓	✓	✓
All employees of your business can participate in Chamber activities	✓	✓	✓	✓
Member-to-member <u>discounts (Hot Deals)</u>	✓	~	✓	✓
Shared Member Events Calendar to showcase your events	✓	~	✓	✓
Partnership savings including Office Depot, Business Professional Women's group, Arts Alliance membership, St. Pete Visitor's Store and more!	~	~	~	~
Complimentary Certificate of Origin and notary services	✓	✓	✓	✓
Promotional literature/flyer in the <u>St. Pete Store & Visitor's Center</u>	✓	✓	✓	✓
Member events highlighted in e-newsletter (by request)	✓	✓	✓	✓
Press releases/announcements shared on <u>stpete.com news page</u>	✓	~	✓	✓
Discounted Member rates for Chamber publication ads and <u>VIP tickets</u> to Signature events	✓	✓	✓	✓
Reposting member stories to Chamber Instagram/Facebook stories (tag: @stpetechamber)	~	~	~	✓
Ability to host Chamber events at your location for additional exposure		✓	✓	✓
Opportunity to join Leads groups		✓	✓	✓
Rotating ad display on TV in Visitor's Center		✓	✓	✓
Member Bright Spot blog and email package		✓	✓	✓ (2)
Additional business locations in online Member Directory		✓	✓ (2)	✓ (3
Ability to include business description with enhanced online category listing			✓	✓
Guest blog in e-newsletter and Chamber website			✓	✓ (2)
Digital newsletter ad space (banner or tile ad)			✓	✓ (2)
Complimentary use of Chamber meeting rooms (subject to availability)			✓	✓
Access to one-time use mailing labels			✓	✓ (2)
Web advertising on stpete.com			✓ 3 months	✓ 6 months
Event submissions to I Love the Burg (by request)				✓
News/press releases promoted to media outlets and partners (I Love the Burg, local news, etc.)				~
Complimentary social media reel				✓

MARKETING BENEFITS BE SEEN NOW.



These Marketing benefits are available to all Chamber members. A (*) indicates a benefit that is included in higher membership levels at no cost, but can still be <u>purchased a la carte</u> if not already included in your membership. Please refer to the <u>Member Benefits Matrix</u> or visit <u>stpete.com/membership</u> for a full list of benefits included at each level.

STPETE.COM WEBSITE

- Two listings in the Business Directory
- Three key search words with each listing
- Host job openings & hiring opportunities through your Info Hub
- Add to and promote your upcoming events on the <u>Community Calendar</u>
- Press releases on <u>Chamber News page</u>
- Web advertising*

COMMUNICATIONS & SOCIAL MEDIA

- Social media posts re-shared to Chamber Instagram story (must tag @stpetechamber)
- Member Bright Spot Email/Blog/Social Media Post*
- Guest blog in e-newsletter and Chamber website*
- CEO Spotlight Email/Blog/Social Post
- Digital newsletter ad space*
- Social media reel* (TikTok and Instagram)

BRAND AWARENESS

- Ribbon Cutting/Grand Opening/ Celebration broadcasted on Facebook Live and shared through social media channels
- "Proud Member" digital logo and window decal
- Rack card or flyer in the St. Pete Store & Visitor's Center
- Rotating ad on St. Pete Store TV*
- Host Chamber events at your location*
- Your event(s) submitted to I Love the Burg*
- News/press releases pushed out to media outlets and partners*

FAQs

How do I submit a Bright Spot or CEO Spotlight? Click here to submit a Bright Spot request and here for the CEO Spotlight. Submissions go into a queue and will be created in the order we receive them. A member of our Marketing team will confirm receipt and give you an estimate of when you'll receive a draft for review, and the scheduled send/post date.

I'm having issues submitting events, job postings or press releases through the Info Hub. Who should I talk to?
Please email <u>Tim Kennedy</u>, Member Relations Manager for any membership or Info Hub questions.

I'm interested in selling my art or product(s) in the St. Pete Store. Who should I talk to? Awesome! Please email Bianca Soler, VP of Marketing and Strategic Communications, and Shelli Hemans, St. Pete Store Manager.

I want to tag @stpetechamber on social media so that my content gets reshared, which platforms should I be tagging you on? We are active on the main social media accounts (Instagram, Facebook, LinkedIn, Twitter, and TikTok). While we do our best to monitor all tags, messages, comments, and engagements on each platform, our main social media account is Instagram (because that's where most of our members are too) so your content is more likely to be shared on our Instagram story. If you've tagged us a few times and haven't seen us reshare, please let us know.

I have an announcement I'd like to share to the Chamber's news page, but it isn't in a press release format. Can I still submit it? Yes. You don't need a particular format in order to share your big news. Content on the news page could be a general announcement, media advisory/alert or formal press release which you can submit through your Info Hub for approval, or send directly to bsoler@stpete.com with "Press Release" or "News" in the subject line.

If I want to place an ad for promotion through the Chamber channels, what are the ad specs/dimensions and how do I submit it? Members can place an ad on our website, newsletter, Visitor's Center TV or at events (as a sponsor).

For event ads and publication ads please contact <u>bsoler@stpete.com</u> as specs will vary. For all other ad specs and info, please see reverse side.

A LA CARTE BENEFITS

Bright Spot Blog Article | \$100

Bright Spot Email | \$150

Bright Spot Blog, Email & Social Media Package | \$300

Social Media post re-share or mention on Chamber Twitter, Facebook and/or LinkedIn feeds | \$40

Social Media post re-share or mention on Chamber Instagram feed (not story) | \$60 (requires approval)

Press release/announcements mass promoted/forwarded to Chamber contacts and media outlets | \$40

Rotating ad on St. Pete Store TV (16:9 Widescreen, .jpeg or .png) | \$200

Social media reel (Instagram or TikTok) | \$500

Basic production video (Q&A style, simple post-production editing) | \$2,500

16k

Contacts receive our emails about you

30%

Open Rate for a Bright Spot Email

1,300

Chamber members to network with

120

Attendees at monthly Chamber Community Connections

1k+

Unique visits to the Community Calendar on stpete.com/month

2,615

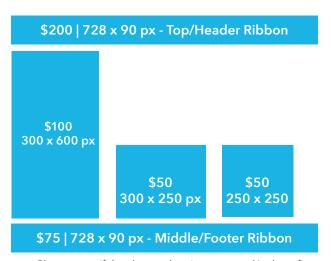
Unique homepage visits per month

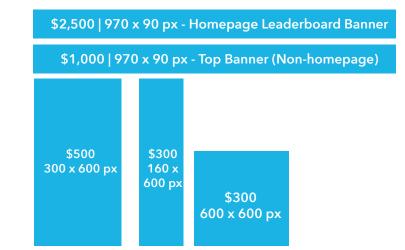
Newsletter Ads

150 - 300 dpi l JPEG, PNG, or GIF format

Web Ads

150 dpi l JPEG, PNG, or GIF format





Please note: if the above advertisements and/or benefits are not included in your membership, you will be invoiced the indicated amount.